



**Club
Sapphire**
MERIMBULA



ABN 89 001 064 008

2024 - 2025 **ANNUAL REPORT** & BALANCE SHEET

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Bemboka Garden Club
38th Annual Flower Show



Flowers, Flowers, Flowers and more
BEMBOKA MEMORIAL HALL
SUNDAY 27th October 2024

Proudly supported by
Bega Valley Shire Council Community
Grants Program
Merimbula RSL
Club Sapphir
Club Page
Bemboka Post Office
Bemboka Public School and P&C

12 00 NOON TO 3 00 PM
ADMISSION - \$5
Families \$10
Includes light refreshments
See you there!



Sapphire Life Opportunities
78 Main Street,
Merimbula, NSW 2548
Phone 6405 1301

6 August 2025

Damen Foley
Club Sapphire
119 Main street
Merimbula NSW

Dear Damen

On behalf of everyone at Sapphire Life Opportunities, I would like to extend our sincere gratitude for your generous ClubGRANT to our organisation. Your support means so much to us in our new project "Soup Kitchen & Food for the Community" and will play a crucial role in helping us continue our mission to support individuals struggling in our community with food insecurity, live more connected and independent lives.

Club Sapphire has long been recognised for supporting each year a variety of worthy causes and making a difference in our community and your contribution is yet another example of your enduring generosity. Your support helps us to expand our food programs, reach more people in need and deliver meaningful outcomes that truly change lives.

Please know that your ClubGRANT is not only appreciated but will be put to very good use in strengthening opportunities and supporting our customers

Thank you once again for believing in our work and we value your partnership over the years and look forward to continuing this meaningful connection in the future.

Warmest regards,
Phil Elsey
E: CEO@sapphirelifeopportunities.org.au
P: 0478 437 007



Rotary Club of Merimbula Inc.
President: Bruce Eaton

P O Box 78 MERIMBULA NSW 2548
Secretary: Dr Henry Gardiner
sec.merimbularotary@gmail.com

The CEO

Club Sapphire

Merimbula NSW 2548

27th March 2025

ATTENTION: Ms Elize van de Merwe, Finance Manager

SUBJECT: Club Grants Application...thanks

Good morning Elize,

I write thanking the Club Sapphire Board very much indeed for making the grant of \$1,630 towards the fitting out of the serving bay awning for Merimbula Rotary Club's recently purchased Food Preparation Caravan.

The van was made to order in Munvillumbah. Its completion was delayed a few weeks by the recent Cyclone Alfred when all of their projects were temporarily removed to higher ground but were not flooded. It will be delivered to us in Merimbula next week. The awning will be installed in Eden shortly after.

Again, sincere thanks

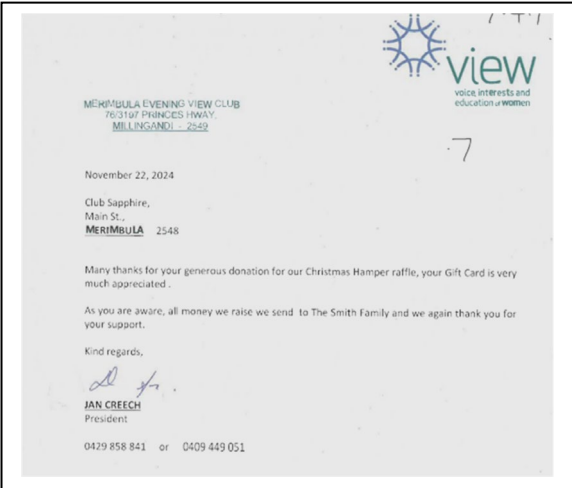
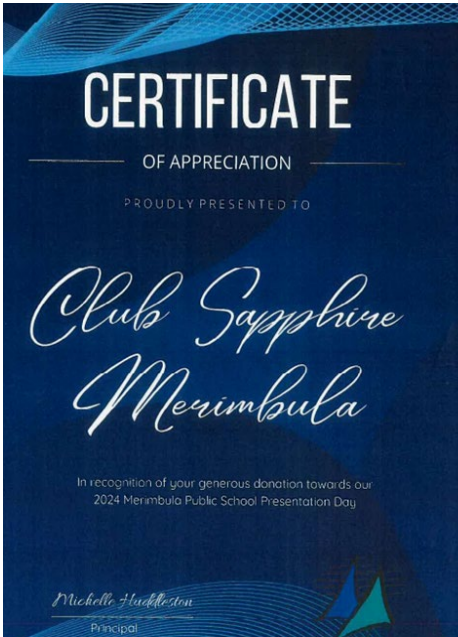
Henry
HonSec

Dr Henry Gardiner

32 Pacific Way

Merimbula

0417 223 539 <henrygardiner@bigpond.com> P o Box 80 PO Merimbula



EDEN SERVICE & SOCIAL CLUB INCORPORATE

Bega Valley Lotus

MERIMBULA TOURISM INC

Kameruka Estate Debutante Ball Committee

MERIMBULA CHAMBER OF COMMERCE

MERIMBULA TENNIS CLUB INC.

Wolumla Parents and Citizens

Lions Club of Pambula-Merimbula Inc

Sapphire Coast Crays Football Club

Bega Valley Meals on Wheels Co-operative Ltd

Merimbula Knights Cricket Club

Bemboka Garden Club **Police Citizens Youth Club NSW**

MEN'S SHED at MERIMBULA

ROTARY CLUB OF PAMBULA INC

Towamba Rural Fire Service

Social Justice Advocates of the Sapphire

MERIMBULA BASKETBALL ASS INC

\$74,344.05

**Cash donations
during the 24/25
financial year**

Your local club... supporting our local community

CALDWELL Jack

MERIMBULA PUBLIC SCHOOL

MERIMBULA JAZZ FESTIVAL INC.

MERIMBULA SAILBOARD CLUB

PLAYABILITY Inc

Merimbula & District Arts Group

Merimbula Grasshoppers SFC Inc

Each

SAPPHIRE COAST NETBALL ASSOCIATION

**Merimbula Pambula
Senior R.L.F.C. Incorp**

**Pambula Community Swimming Club
Candelo A.H. & D.F. Association**

ROTARY CLUB OF MERIMBULA

**Bravehearts Foundation -
Donation Glenn Edmonds**

LUMEN CHRISTI CATHOLIC COLLEGE

Pambula Men's Shed Inc

St Vincent de Paul Society Bega

**Pearls Place
Community Inc**

**Social Justice Advocates
of the Sapphire**

**Southern Womens
Group Inc**

**PAMBULA BEACH SURF
LIFE SAVING CLUB Inc.**

DOWN SOUTH JAZZ CLUB

Stewart House

Sapphire Life Opportunities Ltd

Sapphire Coast Adult Swimming Club

LEHOCZKY, Xavier

Road Safety Education Limited

ANIMAL WELFARE LEAGUE FAR SOUTH COAST BR
Nardy House Dane Waites - Donation for fundraising event

CLUB SAPPHIRE STAFF SOCIAL CLUB
St Vincent De Paul Society Merimbula

ALLIANCE FRANÇAISE

Bega District Model Aero Club

Farm On The Green

Merimbula Basketball

Pambula
Merimbula Lions

Down South
Jazz Club

MERIMBULA CHAMBER OF COMMERCE

BEGA VALLEY BUSHWALKERS

Merimbula Jazz Festival Committee

EDEN PAMBULA TEACHERS ASSOCIATION

Merimbula District
Arts Group

PCYC

MERIMBULA
WATER DRAGONS

LUMEN CHRISTI CATHOLIC COLLEGE

MERIMBULA EVENING VIEW CLUB

\$50,932.50

In-kind donations
during the 24/25
financial year

Your local club... supporting our local community

Sapphire Coast Music

SUICIDE BEREAVEMENT SUPPORT GROUP

Sapphire Coast Runners

Prostate Cancer Support Group

SPAN - Committee Meetings

Rotary Merimbula

SAPPHIRE

SAPPHIRE SOCRATICS

SNAPPERS

RED CROSS

Sapphire Coast Turf Club

SAPPHIRE COAST BOARDRIDERS

SOS Digital Support

St Vincent De Paul

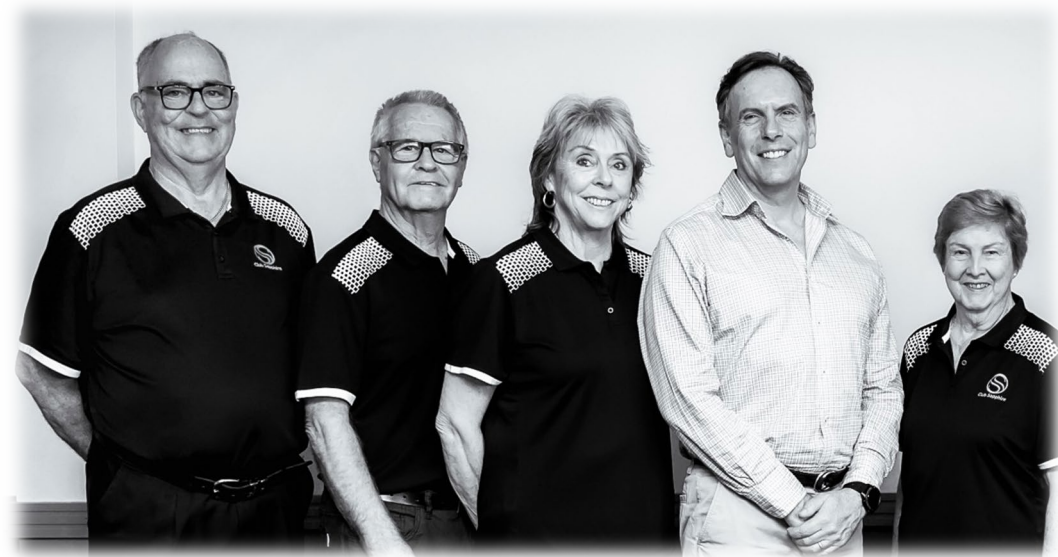
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EXECUTIVE COMMITTEE 2024/25



(From left): Peter Moore (Chairperson), Ian Martin (Treasurer), Bill Dejong (Deputy Chair)

DIRECTORS & CEO



(From left): Hugo White, Norm Pinne, Leanne Swingler, Damien Foley (CEO), Felicity White,

LIFE MEMBERS

I Stroud – 2003
R Christie – 2017

MESSAGE FROM OUR CHAIRMAN

On behalf of the Board, I am pleased to present my report for 2024-25.

The past year has been one of consolidation and re-setting of our overall objectives. On a positive note, we have seen good progress in insuring our long-term viability plans which includes to be more diverse and stronger through the development of our non-core assets, as well as providing enhanced facilities for our valued members.

Notable current projects include,

- Commencement and substantial progress in the construction of two commercial buildings on the land to the north of our main carpark. We have secured long term tenants for these buildings which will provide a long-term revenue stream separate to that of the more traditional club income.
- Liaison with the Dolphins Bowling Section to develop plans to provide updated office accommodation including facilities to provide catering for the many annual bowling events and bare foot bowls. This will provide a separate income stream for the Club's bowling section.
- Preparation is at hand to replace the surface of Green No2 in 2026 with plans to renew Green No 1 the following year.
- The planned sale of the Club's land at 95/97 Main Street has received several expressions of interest and options are being evaluated at the present time.

The 2024-25 financial reports once again emphasised the current adverse financial climate with the overall result somewhat disappointing when compared to previous years. The Club remains in a solid financial state with an EBITDA of \$1,057,134. Full and comprehensive financial reports from our Treasurer and Auditor are included within this Annual Report.

On behalf of the Board I would like to congratulate our management team of CEO Damien Foley, Operations Manager Robbie Beuzeville, Finance Manager Elize van der Merwe and all of the dedicated staff in all departments for their efforts throughout the past year. They have all contributed greatly to our offering to the community whilst maintaining a successful club for our members to enjoy.

On the bowling front the merging of the Men's and Women's Sections into one entity was completed with the creation of the Merimbula Dolphins Bowling Club. The Management Committee have done a great job and I extend congratulations and thanks to them in the way the transition was accomplished.

Bowling results for the year also provided some highlights. Our bowlers have continued to achieve great things within and outside our region with a sizable number recognised for selection at Local, Regional and State level. Among these we had members again being selected for New South Wales in under 25 and over 40 Women. Other notable achievements with solid representation and victories at all levels were from Internal Club Championships, Open and single gender Pennant, South East Regional and State events. Social bowls remains strong and barefoot bowls continues to be popular with visitors and locals alike.

Congratulations to our Bowls Development Officer Michael Wilks who continues to progress our sport locally, especially through our Junior Academy, where the future of our game lies. Thanks also to the bowling committees and volunteers who contribute greatly to our Club.

On behalf of the Board and Management I would like to extend condolences to those members who have lost loved ones during the past year.

MESSAGE FROM OUR CHAIRMAN *(continued)*

My grateful appreciation and thanks goes to my fellow Board members who have shown true dedication, diligence and support throughout the year. Many thanks also to all Management and staff for their continuing support.

In closing I wish to extend a special thank you to all of our members who continue to support our great club. Together we can all look forward to a successful 2025-26

Peter Moore
Chairman
2nd October 2025

MESSAGE FROM OUR TREASURER

It is with pleasure that I submit my report on the financial performance of your Club for 2024/25. The full audited financial statements are contained within the pages of this Annual Report.

Results for the period show an increase on 2023/24 trading, recording a profit of \$27,207 (previous year a loss of \$6,828).

Total revenue increased by 1.84% (from \$12,985,415 to \$13,223,963)

Total expenses increased by 1.57% well below CPI of 2.1%

Total employee expenses increased by only 2.27% despite the minimum wage increase of 3.5%

At the end of the first half of the year (December 2024) the Club traded at a Year-to-Date loss of \$346,890. Under the excellent guidance of our CEO and Operations Manager, several cost cutting measures were implemented from January 2025, without negatively impacting the excellent service delivery your Club is renowned for. The initial loss from the first 6 months was reversed and a profit of \$27,207 for the full 2024/25 financial year could be posted.

A shoutout also to our Catering Teams, especially Darren Hansen, Voya Jovanovic and Tim Bell for their initiatives, stringent management and planning to ensure that our patrons get excellent value for their money. The \$15 lunch specials and \$19.90 weeknight dinner specials in the Bistro were very well received by all patrons.

The members' discount incentive remained very popular. For the 2024/25 the total discount to members on food and beverage was \$218,192. The Club will continue to reward members for their ongoing support.

Bowling Activities recorded a loss of \$304,245. The Club spend \$49,612 more this year in the maintenance of the Bowling Greens mainly due to the cleaning of the roof. The tournaments hosted by the Club under the management of our Bowls Development Officer, Michael Wilks, remains very popular and we were also privileged to host the State Junior Championships during April 2025.

The Club's main objective is to provide a pleasant environment for all our patrons, members and staff whilst remaining committed to remaining financially responsible and conservative with the members' funds.

In closing I would like to thank the management team, in particular the CEO, Damien Foley, with his vision and leadership through the difficult times, the Operations Manager, Robbie Beuzeville, dealing with operational difficulties on a daily basis and our Finance Manager, Elize van der Merwe and her team for their meticulous accounts and finance oversight. Also, to all the staff for their dedication, diligence, loyalty and their support throughout the year.

Thank you also to our members for your support and understanding through the difficult times we had to face.

Ian Martin

Treasurer

2nd October 2025

MESSAGE FROM OUR TREASURER *(continued)*

TABLE 1: EBITDA COMPARISON

2018/19 Operating Profit	\$219
Depreciation	\$1,403,431
2018/19 EBITDA*	\$1,403,650
2019/20 Operating Loss	(\$111,421)
Depreciation	\$1,406,296
2019/20 EBITDA*	\$1,294,875
2020/21 Operating Profit	\$786,602
Depreciation	\$1,325,828
2020/21 EBITDA*	\$2,112,430
2021/22 Operating Profit	\$574,416
Depreciation	\$1,197,503
2021/22 EBITDA*	\$1,771,919
2022/23 Operating Profit	\$829,282
Depreciation	\$1,170,558
2022/23 EBITDA*	\$1,999,840
2023/24 Operating Loss	(\$6,828)
Depreciation	\$1,174,159
2023/24 EBITDA*	\$1,167,331
2024/25 Operating Profit	\$27,207
Depreciation	\$1,029,927
2024/25 EBITDA*	\$1,057,134
*(Earnings Before Interest Paid, Tax, Depreciation and Amortisation)	



Special Members Meeting (21st October 2024) attended by Jeff Andrews, Kyran Hoyland, Peter Serra, Damien Hoyland, Nick Bradbury, Jonathan Scragg, Tim Heal & Paul Barnes

DIRECTORS' REPORT

1. Your Directors present their report on the Company for the financial year ended 30th June 2025.
2. The names of the Directors in office at any time during or since the end of the year are:
William Anthony DEJONG
Peter James MOORE
Ian MARTIN
Norman Percival PINNE
Leanne SWINGLER
Felicity Ann WHITE
Hugo Patrick WHITE

Directors have been in office since the start of the financial year to the date of this report, unless otherwise stated.

3. **Principal Activities:** The activities of the Company during the financial year consisted of the operation and promotion of a bowling club to provide high standard bowling facilities for members and visitors. This also involved the operation and promotion of a licensed club for members of the Company to achieve the Company's primary object.

Activities linked to primary object:

The primary object is to encourage, foster and promote the games of bowls and other sports. Various activities provide funding to support this object.

4. **Short Term Objectives:** To provide high standard bowling facilities for members and visitors. The company aims to also provide high standard hospitality as a means to provide the funding to achieve this objective whilst maintaining a reputation for being the employer of choice in the local hospitality industry.
5. **Long Term Objectives Strategies and Reviews:** The Club's vision is to be recognised as the premier bowling club on the Sapphire Coast. The Club's vision is also to be recognised as the leader of leisure, entertainment and community services on the Sapphire Coast to achieve the Club's primary object

Strategies to achieve this vision:

- Improve the services, facilities and environment so that we are the Club of choice;
- Promote the game of bowls and provide a safe and modern facilities for all;
- Promote a culture that embraces change, innovation, excellence and modern practises;
- Continue to provide events which are well run and are an enjoyable experience for all;
- Continue to foster strong relationships with all stakeholders to strengthen their support for the Club;
- Maintain a reputation for providing a modern, friendly and safe experience;
- Foster a "customer first" culture amongst all our staff through the provision of outstanding customer service;
- Diversify our revenue base to reduce our reliance on gaming.

DIRECTORS' REPORT *(continued)*

Principal activities linked to objectives:

The principal activities provided the funding to support the primary objective.

Measurement of Performance:

The Company monitors and measures its performance against several key performance indicators including:

- Gross revenues;
- Gross profit margins;
- Wages as a percentage of revenue;
- Total costs;
- Net operating Profit;
- EBITDA;
- Capital expenditure to EBITDA;
- Current ratio;
- Membership trends.

- 6. Review of Operations for the Year:** The Club's net operating surplus for the year was \$27,207 which improved from an operating deficit of \$6,828 in the 23/24 financial year. The Club's main sources of revenue came from food, beverage and gambling operations which serviced the bowling and social activities of the members and visitors.
- 7. Significant Changes in State of Affairs:** There have been no significant changes in the state of affairs of the Company during the year.
- 8. Events Subsequent to the End of the Reporting Period:** Three items of note that may have some financial impact on the Club in the future:
 - Unanticipated and unsuitable below ground conditions may have an impact on overall cost of the BCF/SCA development on Club land. These will be paid for via variations to the contract sum. The net impact of these is yet to be determined but is currently expected to range between \$500,000 and \$700,000. The project contingency fund and approved borrowing capacity are expected to be sufficient for these overruns.
 - Engineers' reviews have identified the need to budget for future maintenance work to ensure the long-term viability of the structure of redundant elevated green no 3. Whilst the method and relevant costings for this maintenance have not been resolved at this stage, an estimate could be in the vicinity of \$200,000.
 - Replacement of green no 2 is anticipated to be undertaken around third quarter of calendar year 2026. Currently estimated at a cost of approximately \$200,000.
- 9. Likely Developments and Expected Results of Operations:** The first quarter of 2025/26 is showing a significant improvement in the Club's operating surplus compared to recent years. If this trend continues the Club's operating surplus for the year 2025/26 may improve on previous years however, overall, the ongoing cost of living pressures on household disposable income and increasing costs of doing business are expected to continue to impact the Club's trading performance
- 10. Operating Results:** The net Profit for the year amounted to \$27,207

DIRECTORS' REPORT *(continued)*

11. Information on Directors: The particulars of the qualifications (i), experience (ii), and special responsibilities (iii) of each Director are as follows:

William Anthony DEJONG:



- (i) Bachelor of Arts (Economics) University of Melbourne. Australian Public Service Manager in the fields of employment, industrial relations, international labour affairs and regional development.
- (ii) Community work in Merimbula, includes Rotary and Twyford Hall Committee. Bowling member since 2008, includes service as social bowls duty officer and serving on Men's Bowls Committee.
- (iii) Board member since August 2017. Currently member of Executive Committee (Deputy Chair), Planning & Development, Strategic Planning & Constitution and Finance Audit & Risk Committee.

Ian MARTIN:



- (i) Leased public aquatic centre in Sydney for 29 years. Liaised with council on future and present budgets and financial planning.
- (ii) Life member of Ku-ring-gai Swimming Club, former head swimming coach and management committee member for 21 years. Past President of Men's Bowls Club.
- (iii) Elected to the Board in November 2012. Current Treasurer, Chairman of Finance, Audit & Risk Committee, Member of Executive Committee (Treasurer), Building & Maintenance and Planning & Development Committees.

Peter James MOORE:



- (i) Retired Licensed Builder, Building Clerk of Works, Works Manager for Commonwealth War Graves Commission.
- (ii) Member of MIMBC Social Committee and Publicity Officer (2009/10). Secretary/Treasurer of MIMBC Management Committee (2011/12).
- (iii) Elected to the Board in November 2012. Currently Chairman of the Merimbula-Imlay Bowling Club Board and Executive Committee, Member of the Finance, Audit & Risk and Planning & Development Committees and ex-officio member of all other Board Committees.

Leanne SWINGLER:



- (i) Local resident since 1987. Employed by MIBC for 18 months. Small business owner at Pambula Beach for 14 years. Owner of Amelda Shoes in Merimbula, Bega, Eden & Barham since 2004.
- (ii) Member of MIWBC.
- (iii) Appointed member of the Board since May 2024

Norman Percival PINNE:



- (iv) Local resident since 1979. System Analyst/Computer Programmer for 10 years (AMP Society). Partner in local bakery for 7 years.
- (v) Life member of Merimbula Football Club and Sapphire Coast Australian Football League. Secretary/Treasurer of MIMBC for 5 years.
- (vi) Elected to the Board in December 2021. Currently Member of the Finance Audit & Risk, Building & Maintenance and Planning & Development Committees.

Felicity Ann WHITE:



- (i) Retired Nurse, Health Educator and Community Service Director. Previously Senior Health Educator at Sydney's Ryde Hunters Hill Hospital, Executive Director – Belconnen Community Service (Canberra) and Counsellor/Manager of Canberra Bushfire Recovery Service.
- (ii) Member of MIWBC Management Committee and Match Committee and 4 years as President of MIWBC.
- (iii) Elected to the Board in November 2018. Currently Member of the Finance, Audit & Risk, Strategic Planning & Constitution, Dolphin club Liaison Committee and Planning & Development Committee.

Hugo Patrick WHITE:



- (i) Retired Solicitor, Notary Public (NSW); retired from private law practice – 10 years in Sydney and 30 years in Merimbula.
- (iv) Previous Treasurer and President of Petersham Bowling Club, community work includes Sapphire Coast Social Justice Advocates, St Vincent de Paul, Salvation Army. Social member of MIBC for 30 years, bowling member for 3 years.
- (v) Elected to the Board in November 2022. Currently Member of the Finance, Audit & Risk, Strategic Planning & Constitution and Planning & Development Committees.

Meetings of Directors: The number of meetings of Directors held during the financial year and the meetings attended by each Director were:

Director	Board Meetings: Number attended	Number eligible to attend
Dejong, W.A	11	13
Martin, I.	12	13
Moore, P.J.	13	13
Pinne, N.P	12	13
Swingler, L	12	13
White, F.A.	12	13
White, H.P.	11	13

DIRECTORS' REPORT *(continued)*

- (i) **Auditor's Independence Declaration:** The Auditor's Independence Declaration for the year ended 30th June 2025 has been received.
- (ii) **Members Details and Guarantee:** The Company is Limited by Guarantee. If the Company wound up, its Articles of Association state that each member is required to contribute a maximum of \$2.00 towards meeting any outstanding obligations of the Company. As at 30th June 2025, the number of members was 9,395.

Signed in accordance with a resolution of the Board of Directors.

P.J. Moore

Chairman

2nd October 2025

MESSAGE FROM OUR CHIEF EXECUTIVE OFFICER

It is my pleasure to present this report to members on behalf of the management team of Club Sapphire.

2024/25 OPERATING RESULTS

The 12 months to 30 June 25 were tough going. Despite a significant cost cutting program, disappointingly the year still only produced a small profit of \$27,207. EBITDA declined by \$110,197 to \$1.057mill, though roughly half of this decrease related to a grant for our generator, received in 23/24.

Whilst the operating profit of 24/25 was marginally better than the small operating loss of the previous year (\$6,828) it still needs significant improvement if the Club is going to be able to continue to replace/improve assets and diversify the business in the longer term.

Initiatives like the new commercial retail development (BCF/Super Cheap Auto) will eventually help the Club achieve this diversification strategy, however, the financial benefits from this initiative are still several years away.

During 24/25, gaming revenue declined by a further 1.6% on 23/24. This followed a 1.2% reduction between 22/23 and 23/24.

The Club's ongoing decline in gaming revenue over recent years is the main reason for the decline in operating profit.

CPI adjusted, our annual gaming revenue was 8% lower than it was two years ago, whereas our Food & Beverage revenue has kept pace with inflation over this period.

Whilst costs were generally well contained, a further increase in award rates of 3.5% during the year led to total employee expenses exceeding total gaming revenue for the first time. This must be an area of management focus going forward.

Club Sapphire's gaming revenue in 24/25 contributed 42% of the Club's total revenue. This ratio was more like 52% ten years ago. Whilst at first glance, this seems a good statistic from the perspective of reducing reliance on gambling, and diversification of revenue streams, unfortunately the reality is this reduction has not been fully replaced by new revenues just yet, and the rate of reduction in gaming has been faster than ideal.

In my opinion our desire to reduce reliance on gambling is the right long-term objective, but perhaps we need to increase the time frame over which we seek to achieve this outcome to allow the Club more of a "soft landing" through more diversification.

Looking ahead, pleasingly, a range of recent initiatives have led to a significant improvement in profitability in the first quarter of the new year (July-Sept). The Club's operating profit has improved by more than \$100,000 compared to the same three months in 2024, setting the Club up for a much better financial performance in the 2025/26 financial year.

Despite a tough period, the Club remains in a strong financial position. Most importantly, at 30 June 2025 the Club had approximately \$1.7million in cash assets and an estimated \$7mill (plus Work in Progress) in non-core development properties. These properties are not required for Club operations

LAND DEVELOPMENT

Lot 122, DP 1250503 (Vacant land north of Club carpark)

Members approved the construction of two large retail stores on the Club's vacant development land between the car park and Bowlers Drive at a general meeting held 21 October 2024

MESSAGE FROM OUR CHIEF EXECUTIVE OFFICER *(continued)*

Construction of this facility commenced just prior to Christmas 2024 and will continue well into 2026. At this stage all works are expected to be completed and the stores open to the public around July 2026.

The Super Retail Group (SRG) entered a long-term lease with the Club and will be opening BCF and Super Cheap Auto stores in this facility.

Lot 231 DP 1263284

The Club received final council approval in January 25 to transport, place and compact the suitable surplus excavated fill material from the SRG development, on to Lot 231, another part of the Club's vacant development land north of the Aldi site on Bowlers Drive.

This site has approval to be raised by approximately 4m in height, using the exact type of fill material found on the SRG site. Once this filling is fully complete, the Club will have another valuable commercial development site.

The available fill raised the height of Lot 231 by 2m, halfway to completing this project, whilst also saving the Club significant cost from otherwise disposing the surplus material elsewhere.

95/97 Main St

The Club is still seeking to sell its vacant land in Main St. This site has DA approval for construction of 40 residential units. The level of enquiry from potential buyers for this site has increased since recent interest rate reductions, however at this stage agreement has not been reached for the sale of the property.

EV Charging Station

In June 25 the Club finalised an agreement with a major supplier of electric vehicles to install Merimbula's first "Super Charger" facility in the northwestern corner of the Club's carpark. At no cost to the Club, a 1000 kVA sub-station and eight electric vehicle charging stations will be installed in early 2026. This initiative is a win for Merimbula and will provide an essential facility for tourists and locals alike and provide additional rental income for the Club.

THANK YOU

A huge thank you to the great team of staff at Club Sapphire. Your tireless efforts to make Club Sapphire the most welcoming and caring hospitality venue is what makes our Club so special. Special thanks to Operations Manager Robbie Beuzeville, Finance Manager Elize van der Merwe and Food & Beverage Manager Louise Morrison, your leadership and dedication is outstanding.

Thank you to the Board for your vision and continued support and encouragement of the management team throughout the year.

Finally, and importantly, my sincere thanks to the members for your ongoing support of Club Sapphire. Your patronage is vital to the success of the Club and your loyalty essential. Thank you one and all.

D.C. Foley
Chief Executive Officer
2nd October 2025



Independent Audit Report to the members of Merimbula-Imlay Bowling Club Limited

Report on the Audit of the Financial Report

Opinion

We have audited the accompanying financial report, being a simplified disclosure financial report of Merimbula-Imlay Bowling Club Limited (the Company), which comprises the statement of financial position as at 30 June 2025, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of material accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Company is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the Company's financial position as at 30 June 2025 and of its financial performance for the year ended; and
- (ii) complying with Australian Accounting Standards - Simplified Disclosures and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

The directors are responsible for the other information. The other information obtained at the date of this auditor's report is included in the annual report, (but does not include the financial report and our auditor's report thereon). Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report, or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards - Simplified Disclosures and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.



DIRECTORS
Simon Byrne
Fiona Dunham
Ben Marshman
Gary Skelton
Deni Tomat

BEGA
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BOMBALA
BERMAGUI
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Independent Regional Member of Walker Wayland Australasia Limited

Independent Audit Report to the members of Merimbula-Imlay Bowling Club Limited (Continued)

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: https://www.auasb.gov.au/auditors_responsibilities/ar4.pdf. This description forms part of our auditor's report.

KOTHES ACCOUNTING GROUP



Simon Byrne
Partner
Registered Company Auditor # 153624
2 October 2025



Auditor's independence declaration to the directors of Merimbula-Imlay Bowling Club Limited

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2025, there have been:

- (i) no contraventions of the auditor independence requirements as set out in section 307C of the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

KOTHES ACCOUNTING GROUP

A handwritten signature in black ink, appearing to read 'S Byrne', is written over a horizontal line.

Simon Byrne
Partner
Registered Company Auditor # 153624
2 October 2025

STATEMENT OF PROFIT OR LOSS AND COMPREHENSIVE INCOME

For the year ended 30th June 2025

2023/24			2024/25
\$			\$
12,985,415	Revenue	(Note 1h)	13,223,963
(2,214,849)	Cost of Sales		(2,371,220)
(5,447,603)	Employee Expenses		(5,571,438)
(1,174,159)	Depreciation and Amortisation Expenses		(1,029,927)
(517,044)	Repairs and Maintenance		(635,779)
(101,831)	Advertising		(90,383)
(376,042)	Insurances		(409,598)
(105,080)	Council Rates and Land Taxes		(111,914)
(276,429)	Electricity and Gas		(277,086)
(10,412)	Printing Postage and Stationery		(4,973)
(1,048,316)	Poker Machine Tax		(1,025,622)
(52,214)	Other Bowls Expenses		(56,601)
(1,668,264)	Other Operating Expenses		(1,612,215)
(6,828)	Surplus (Deficit) before income tax		27,207
<u>0</u>	<u>Income Tax Expense</u>	(Note 1c)	<u>0</u>
(6,828)	Surplus (Deficit) for the year		27,207
<u>0</u>	<u>Other Comprehensive Income</u>		<u>0</u>
(6,828)	Surplus (Deficit) attributable to Members of the Company		27,207

STATEMENT OF FINANCIAL POSITION

For the year ended 30th June 2025

2023/24			2024/25
\$	CURRENT ASSETS:		\$
2,543,442	Cash Assets	(Note 2)	1,698,016
85,283	Receivables	(Note 3)	85,242
130,742	Inventories	(Note 4)	138,310
465,376	Other	(Note 5)	405,108
3,224,843	Total Current Assets:		2,326,676
	NON - CURRENT ASSETS:		
3,826,766	Other	(Note 5)	4,311,395
13,115,574	Property Plant and Equipment	(Note 6)	13,649,148
16,942,340	Total Non-Current Assets		17,960,543
20,167,183	Total Assets		20,287,219
	CURRENT LIABILITIES:		
1,161,291	Payables	(Note 7)	686,550
791,615	Provisions	(Note 8)	788,813
234,382	Other	(Note 9)	181,964
0	Retention Payable	(Note 14)	125,933
2,187,288	Total Current Liabilities		1,783,260
	NON-CURRENT LIABILITIES:		
9,778	Security Deposits		8,740
87,881	Provisions	(Note 8)	120,148
0	Borrowings	(Note 14)	465,628
97,659	Total Non-Current Liabilities		594,516
2,284,947	Total Liabilities		2,377,776
17,882,236	Net Assets		17,909,443
	MEMBERS' EQUITY:		
17,882,236	Retained Earnings		17,909,443
17,882,236	Total Members' Equity		17,909,443

STATEMENT OF CHANGES IN EQUITY

For the year ended 30th June 2025

Retained Earnings

Balance at 1 July 2023	17,889,064
Deficit for the year	(6,828)
Balance at 30 June 2024	<u>17,882,236</u>
Balance at 1 July 2024	17,882,236
Surplus for the year	27,207
Balance at 30 June 2025	<u>17,909,443</u>

STATEMENTS OF CASH FLOWS

For the year ended 30th June 2025

2023/24			2024/25
\$	CASH FLOW FROM OPERATING ACTIVITIES:		\$
12,967,904	Receipts from Customers		13,138,650
(11,768,273)	Payments to Suppliers and Employees		(12,434,510)
48,566	Interest Received		32,638
1,248,197	Net Cash Provided by Operating Activities	(Note 15(b))	736,778
	CASH FLOW FROM INVESTING ACTIVITIES:		
0	Proceeds from Sale of Property Plant and Equipment		1,200)
(1,780,512)	Payment for Property Plant and Equipment		(1,564,403)
0	Payment for Capital Projects in Progress		(484,629)
(1,780,512)	Net Cash used in Investing Activities		(2,047,832)
	CASH FLOW FROM FINANCING ACTIVITIES:		
0	Proceeds from Borrowings		465,628
0	Repayment/Payment of Security Deposit		0
0	Net Cash provided by/used in Borrowing Activities		465,628
(533,376)	Net Increase/(Decrease) in Cash Held		(845,426)
3,076,818	Cash at beginning of Financial Year		2,543,442
2,543,442	Cash at End of Financial Year	(Note 15(a))	1,698,016

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

For the year ended 30th June 2025

NOTE 1

Basis of Preparation:

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards – Simplified Disclosures of the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The entity is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accrual basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements are in Australian Dollars and have been rounded to the nearest dollar.

The financial statements were authorised for issue on 2nd October 2025 by the directors of the Company.

Critical Accounting Estimates and Judgements

Management is required to make judgments, estimates and assumptions about reported amounts of assets, liabilities, income and expenses that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and future periods if the revision affects both current and future periods.

Judgements made by management that have significant effects on the financial statements and estimates with a significant risk of material adjustment in the next period are disclosed where applicable, in the relevant notes to the financial statements:

Estimation of useful lives of non-current assets – The useful life of property, plant and equipment and lease assets, (where useful life is greater than the lease term) is initially assessed at the date the asset is ready for use and reassessed at each reporting date based on the use of the assets and the period over which economic benefits will be derived from the asset. There is uncertainty in relation to the assessment of the life of the asset including factors such as the rate of wear and tear and technical obsolescence. The estimates and judgements involved may impact the carrying value of the non-current assets and the depreciation and amortisation charges recorded in the statement of profit or loss and other comprehensive income should they change.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS (continued)

For the year ended 30th June 2025

Accounting Policies

(a) **Property, Plant and Equipment:** Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

Property: Freehold land and buildings are shown at cost less subsequent depreciation for buildings. It is the policy of the entity to have an independent valuation every three years by an external independent valuer, with annual appraisals being made by the directors.

Plant and Equipment: Plant and equipment are measured on the cost basis and therefore carried at cost less accumulated depreciation and any accumulated impairment. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Note 1(k)) for details of impairment.

Plant and equipment that have been contributed at no cost, or for nominal cost, are valued and recognised at the fair value of the asset at the date it is acquired.

Depreciation: The depreciable amount of all fixed assets, including building and capitalised lease assets, but excluding freehold land, is depreciated on a straight-line basis over their useful lives to the Company commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset	Depreciation Rate
Building	2.5- 4%
Plant and Equipment	5-35%

The assets' residual values and useful lives are reviewed and adjusted if appropriate, at each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposal are determined by comparing proceeds with the carrying amount. These gains and losses are included in the statement of profit or loss and other comprehensive income. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

- (b) **Inventories:** Inventories are measured at the lower of cost and net realisable value.
- (c) **Income Tax:** Income tax - Private Ruling: Merimbula-Imlay Bowling Club is now exempt from income tax under section 50-1 of the Income Tax Assessment Act 1997 (ITAA 1997) as an exempt entity under item 9.1(c) of the table in section 50-45 of the ITAA 1997. This ruling applies for the following periods, 30 June 2025, 30 June 2026 and 30 June 2027.
- (d) **Comparative Figures:** When required by accounting standards, comparative figures have been adjusted to conform with changes in presentation for the current financial year.
- (e) **Employee Provisions:**
Short Term employee provisions: Provision is made for the Company's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and sick leave. Short-

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

Other Long-term employee provisions: Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures, and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Upon the remeasurement of obligations for other long-term employee benefits, the net change in the obligation is recognised in profit or loss as a part of employee benefits expense.

The Company's obligations for long-term employee benefits are presented as non-current employee provisions in its statement of financial position, except where the Company does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

Provisions: Provisions are recognised when the Company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

Provisions are measured using the best estimate of the amounts required to settle the obligation at the end of the reporting period.

- (f) **Cash and Cash Equivalents:** Cash and cash equivalents include cash on hand, deposits held at-call with banks, other short-term highly liquid investments with original maturities of twelve months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the statement of financial position.
- (g) **Revenue Recognition:** Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the Company and specific criteria relating to the type of revenue as noted below, has been satisfied.

Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates.

- (h) **Revenue from contracts with customers:** The core principles of AASB 15 is that revenue is recognised on a basis that reflects the transfer of promised goods or services to customers at an amount that reflects the consideration the Company expects to receive in exchange for those goods or services. Revenue is recognised by applying a five-step model as follows:-
1. Identify the contract with the customer
 2. Identify the performance obligations
 3. Determine the transaction price
 4. Allocate the transaction price to the performance obligations
 5. Recognise revenue as and when control of the performance obligations is transferred.

Generally the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference it will result in the recognition of a receivable, contract asset or contract liability.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

None of the revenue streams of the Company have any significant financing terms as there is less than 12 months between receipts of funds and satisfaction of performance obligations.

Revenue and other Income:

Specific Revenue Streams: The revenue recognition policies for the principal revenue streams of the Company are:

Sales Revenue: Sales revenue includes bar sales, poker machine income, catering income, greens income, Keno income and TAB income. All services and goods for these revenue are provided to customers at the time of sale and income is accounted for at that time. If deposits are held for any of these revenue items a liability is booked until services or goods have been provided to the customer and then as income.

Membership Income: Membership income is received in advance for the period of membership paid for. A liability booked for membership income received in advance with the income spread over the membership period paid for.

Other Income: Other income is recognised on an accruals basis when the Company is entitled to it.

Revenue from Continuing Operations:

Revenue from contracts with customers (ASSB 15)

2023/24	REVENUE:	2024/25
\$		\$
2,310,982	Bar Sales	2,456,607
3,105,823	Catering Sales	3,335,713
1,066,872	Kitty's	1,045,608
126,238	Keno/TAB Commission	137,866
5,609,222	Poker Machine Revenue	5,519,965
105,020	Greens Income	98,607
85,908	Member subscriptions	84,020
<u>332,377</u>	Other Operating Income	<u>340,245</u>
<u>12,742,442</u>		<u>13,018,631</u>

Revenue recognised on receipt: (not enforceable or no sufficiently specific performance obligations (AASB 1058))

147,595	Rentals	172,694
<u>46,812</u>	Government Grant & Subsidies	<u>0</u>
<u>194,407</u>	Total Revenue	<u>172,694</u>

Disaggregation of revenue from contracts with customers: Revenue from contracts with customers has been disaggregated into revenue recognised at a point in time and over time which is only applicable to membership subscriptions, and the following table shows this breakdown:

NOTES TO AND FORMING PART
OF THE FINANCIAL STATEMENTS (continued)

For the year ended 30th June 2025

Revenue recognised at a point in time and over time:			
2023/24			2024/25
\$			\$
12,656,534	At a point in time		12,934,611
85,908	Over time – member subscriptions		84,020
12,742,442	Revenue from contracts with customers		13,018,631

Finance Income

48,566	Interest Income	32,638
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- (i) **Financial Instruments:** Financial instruments are recognised initially on the date that the Company becomes party to the contractual provisions of the instrument. On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expenses as incurred).

Financial assets:

All recognised financial assets are subsequently in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Classification:

On initial recognition, the Company has only ever held financial assets categorized as at “amortised cost” financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets.

Amortised cost:

Assets measured at amortised cost are financial assets where:

- The business is to hold assets to collect contractual cash flows; and
- The contractual terms give rise on specified dates to cash flows are solely payments of principal interest on the principal amount outstanding.

The Company’s financial assets measured at amortised cost comprise trade and other receivables and cash and cash equivalents in the statement of financial position. Subsequent to initial recognition, these assets are carried at amortised cost using the effective interest rate method less provisions for impairment.

Interest income, losses and impairment are recognised in profit and loss. Gain or loss on derecognition is recognised in profit or loss.

Impairment of financial assets:

Impairment of financial assets is recognised on an expected credit loss (ECL) for financial assets measured at amortised cost. When determining whether the credit risk for financial assets has increased significantly since initial recognition and when estimating ECL, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis based on the Company’s historical experience and informed credit assessment and including forward looking information.

The Company uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

The Company uses the presumption that a financial asset is in default when the other party is unlikely to pay its credit obligations to the Company in full, without recourse to the Company to actions such as realizing security (if any is held).

Credit losses are measured as the present value of the difference between the cash flows due to the Company in accordance with the contract and the cash flows expected to be received. This is applied using a probability weighted approach.

Trade receivables:

Impairment of trade receivables has been determined using the simplified approach in AASB 9 which uses an estimation of lifetime expected credit losses. The Company has determined the probability of non-payment of the receivable and multiplied this by the amount of the expected loss arising from default. The amount of the impairment is recorded in a separate allowance account with the loss being recognised in finance expenses. Once the receivable is determined to be uncollectable then the gross carrying amount is written off against the associated allowance.

Where the Company renegotiates the terms of trade receivables due from certain customers, the new expected cash flows are discounted at the original effective interest rate and any resulting difference to the carrying value is recognised in profit and loss.

Other financial assets measured at amortised cost:

Impairment of other financial assets measured at amortised cost are determined using the expected credit, loss model in AASB 9. On initial recognition of the asset, an estimate of the expected credit losses for the next 12 months is recognised. Where the asset has experienced significant increase in credit risk then the lifetime losses are estimated and recognised.

Financial Liabilities:

The Company measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised costs using the effective rate method.

The financial liabilities of the Company comprise trade payables, bank and other loans and finance lease liabilities.

Non-derivative financial liabilities are subsequently measured at amortised cost.

- (j) **Goods and Services Tax:** Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense. Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the Statement of Financial Position. Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from or payable to the taxation authority, are presented as operating cash flows.
- (k) **Impairment of Assets:** At each reporting date, the Company reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statements.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

- (l) **Trade Receivables:** Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for doubtful debts. Trade receivables are due for settlement no more than 30 days from the date of recognition. Collectability of trade debtors is reviewed on an on-going basis. Debts which are known to be uncollectible are written off. A provision for doubtful receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. The amount of the provision is the difference between the carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognised in the statement of comprehensive income.

When a trade receivable for which an impairment allowance had been recognised becomes uncollectible in a subsequent period, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against other expenses in profit or loss.

- (m) **Trade and Other Payables:** These amounts represent liabilities for goods and services provided to the Company prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due 12 months from the reporting date. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method.
- (n) **Members' Subscriptions in Advance:** Subscriptions received in advance for the financial year have been carried forward as a current liability.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

2023/24 \$		2024/25 \$
NOTE 2 - CASH:		
231,000.00	Change - Cash Float	241,000.00
59,626.03	Westpac Banking Corporation - Secured	34,223.97
14,020.66	Westpac Banking Corporation - Keno	22,275.58
10,860.11	Westpac Banking Corporation - TAB	14,474.62
444,850.09	NAB Trading - Secured	270,319.07
1,783,084.83	Short Term Investments	1,115,723.20
2,543,441.72		1,698,016.44
NOTE 3 - RECEIVABLES:		
53,444.98	Trade Debtors	52,888.20
31,837.65	Debtors – Other	32,353.96
85,282.63		85,242.16
NOTE 4 – INVENTORIES:		
67,365.75	Stock on Hand at Cost - Bar	83,452.28
28,770.94	Stock on Hand at Cost - Catering	30,347.68
34,605.80	Stock on Hand at Cost – Kitty's Bar	24,510.07
130,742.49		138,310.03
NOTE 5 – OTHER CURRENT:		
455,016.16	Prepayments	394,748.16
10,360.00	Security Deposits Paid	10,360.00
465,376.16		405,108.16
NOTE 5 – OTHER NON-CURRENT:		
3,826,766.15	Capital Projects in Progress	4,311,395.00
3,826,766.15		4,311,395.00

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

NOTE 6 – PROPERTY, PLANT AND EQUIPMENT

2023/24 \$		2024/25 \$
	Land and Buildings	
18,781,198.65	Club House Buildings at Cost	19,990,188.03
5,596,442.44	Bowling Greens & Car Park at Cost	5,716,066.80
134,788.14	Alfresco Gaming Area	134,788.14
783,059.07	Yarrowood Property at Cost	783,059.07
2,028,662.23	Non-Core Vacant Land	2,028,662.23
27,324,150.53		28,652,764.27
(16,695,522.17)	Less Accumulated Depreciation	(17,211,250.96)
10,628,628.36	Total Land and Buildings	11,441,513.31
	Plant and Equipment	
6,397,576.88	Plant and Equipment at Cost	6,483,601.31
87,644.29	Gym Equipment	87,344.29
6,485,221.17		6,570,945.60
(4,874,841.04)	Less Accumulated Depreciation	(5,098,246.28)
1,610,080.13		1,472,699.32
4,571,964.23	Poker Machines at Cost	4,609,230.72
128,302.50	Gaming Licences at cost	128,302.50
4,700,266.730		4,737,533.22
(3,823,401.54)	Less Accumulated Depreciation	(4,002,598.52)
876,865.19		734,934.70
2,486,945.32	Total Plant and Equipment	2,207,634.02
13,115,573.68	Total Property, Plant and Equipment	13,649,147.33

NOTE 6a:

An independent valuation of land and buildings was undertaken on 30 June 2024 by a Registered Valuer. The valuation was undertaken as part of a policy to value land and buildings every three years and was based on fair value as part of an ongoing concern basis. The valuation revealed a current market value of \$17,500,000 for core and \$6,875,000 for non-core properties.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

NOTE 6b: MOVEMENT IN CARRYING AMOUNTS:

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.

2024/25:	Balance at	Additions	Disposals	Depreciation	Carrying Amount at
Economic entity:	Beginning of the Year				End of the Year
Freehold land	1,699,666		-	-	1,699,666
Greens and Car Park	2,241,659	119,624	-	127,940	2,233,343
Buildings	6,192,428	1,208,989	-	407,221	6,994,196
Licences	128,303	-	-	-	128,303
Plant and Equipment	2,615,335	235,789	902	494,766	2,355,456
Non-Core Vacant Land	238,183	-	-	-	238,183
Total	13,115,574	1,564,403	902	1,029,927	13,649,147

2023/24:	Balance at	Additions	Disposals	Depreciation	Carrying Amount at
Economic entity:	Beginning of the Year				End of the Year
Freehold land	1,495,041	204,625	-	-	1,699,666
Greens and Car Park	2,442,528	-	-	200,869	2,241,659
Buildings	6,217,583	450,143	-	475,298	6,192,428
Licences	128,303	-	-	-	128,303
Plant and Equipment	2,498,218	615,109	-	497,992	2,615,335
Non-Core Vacant Land	238,183	-	-	-	238,183
Total	13,019,856	1,269,877	-	1,174,159	13,115,574

NOTE 7 – PAYABLES:

2023/24		2024/25
\$		\$
936,421.08	Trade Creditors	507,321.04
<u>224,869.74</u>	Accrued Charges	<u>179,229.50</u>
<u>1,161,290.82</u>		<u>686,550.54</u>

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

NOTE 8 – PROVISIONS:

2023/24		2024/25
\$		\$
<u>1,009,006.72</u>	Opening Balance as at 1 July 2024	<u>879,496.55</u>
312,784.03	Additional Provisions raised during year	471,759.53
<u>(442,294.20)</u>	Amounts Used	<u>(442,294.20)</u>
<u>879,496.55</u>	Closing Balance as at 30th June, 2025	<u>908,961.88</u>
Analysis of Employee Provisions		
Current:		
621,010.01	- Annual & Sick Leave Entitlements	629,423.97
<u>170,605.60</u>	- Long Service Leave Entitlements	<u>159,389.40</u>
<u>791,615.61</u>	Total Current Entitlements	<u>788,813.37</u>
Non-current:		
<u>87,880.94</u>	- Long Service Leave Entitlements	<u>120,148.51</u>
<u>87,880.94</u>	Total non-current Entitlements	<u>120,148.51</u>
<u>879,496.55</u>	Total Entitlements	<u>908,961.88</u>

NOTE 9 – OTHER:

120,134.48	Subscriptions in Advance	107,650.00
73,723.06	Income In Advance	36,290.00
40,563.98	Provisions for Poker Machine Jackpots	37,142.12
<u>(40)</u>	Temp Clearing Account	<u>882.00</u>
<u>234,381.52</u>		<u>181,964.12</u>

NOTE 10 – BORROWINGS:

Security for Borrowings:

NAB Corporate Markets Loan and Retention Payable – Secured by non-core properties of the Club
Purpose of the borrowings - for the development of Lot 122 (secured by an initial 8-year lease term)

NOTE 11 - AUDITOR'S REMUNERATION:

Amounts due and receivable for audit services total \$44,510.

NOTE 12 – MEMBERS' GUARANTEE:

The Company is limited by guarantee. If the Company is wound up, the Constitution of Merimbula-Imlay Bowling Club Ltd state that each member is required to contribute a maximum of \$2.00 each towards meeting any outstanding obligations of the Company. At 30th June 2025, the number of members were 9,395 (30th June 2024 – 9,169).

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

NOTE 13 – RELATED PARTY TRANSACTIONS:

Transactions between related parties are on normal commercial terms and conditions, no more favourable than those available to other parties unless otherwise stated.

(a) Directors

The names of persons who were Directors of the Company at any time during the year are as follows:

William Anthony DEJONG
Ian MARTIN
Peter James MOORE
Norman Percival PINNE
Leanne Swingler
Felicity Ann WHITE
Hugo Patrick WHITE

(b) Directors' Remuneration

The Directors did not receive any remuneration from the Company during the year other than Honorariums and reasonable costs which have been approved at the Annual Meeting.

(c) Transactions with Directors and Director related Entities

There were no transactions with Directors, other than those at normal commercial terms and conditions.

NOTE 14 - FINANCIAL RISK MANAGEMENT:

(a) Financial Risk Management

The entity's financial instruments consist mainly of deposits with the bank accounts receivable and payables. The entity relies on this working capital as its source of funds. The totals for each category of financial instruments measured in accordance with AASB 9 as detailed in the accounting policies to these financial statements are as follows:

2023/24	FINANCIAL ASSETS		2024/25
\$			\$
529,356.89	Cash at Bank	(Note 2)	341,293.24
1,783,084.83	Short Term Investments	(Note 2)	1,115,723.20
231,000.00	Cash on Hand	(Note 2)	241,000.00
85,282.63	Receivables	(Note 3)	85,242.16
<u>2,628,724.35</u>			<u>1,783,258.60</u>

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

2023/24	FINANCIAL LIABILITIES	2024/25
\$		\$
936,421.08	Trade Creditors (Note 7)	507,321.04
0	Retention Payable (Note 10)	125,932.88
936,421.08		633,253.92
	Non-current Secured	
0	NAB Corporate Markets Loan (Note 10)	465,321.04
0		465,321.04
936,421.08	Total Financial Liabilities	1,098,574.96
1,692,303.27	NET FINANCIAL ASSETS	684,683.64

NOTE 15 - NOTES TO THE STATEMENT OF CASH FLOWS:

(a) Reconciliation of Cash:

For the purpose of the statement of Cash Flows, cash includes cash at bank and on hand. Cash at 30 June 2025 as shown in the Statement of Cash Flows is reconciled to the related items in the Balance Sheet as follows:

2023/24		2024/25
\$		\$
2,312,442	Cash at Bank	1,457,016
231,000	Cash at Hand	241,000
2,543,442	Total Cash as per Financial Statement	1,698,016

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

(b) Reconciliation of Net Cash Provided by Operating Activities after Tax

2023/24		2024/25
\$		\$
(6,828)	Operating Surplus (Deficit) after Taxation	27,207
	Adjustment for Non-cash Items	
1,174,159	Depreciation	1,029,927
(131,060)	Changes to Provisions	29,465
(4,500)	(Profit) on Sale Non-Current Assets	(298)
	Changes to Assets and Liabilities	
(1,615)	(Increase) Decrease in Sundry Debtors and Accrued Interest	41
14,678	(Increase) Decrease in Inventories	(7,568)
(88,286)	(Increase) Decrease in Prepayments	60,268
514,581	Increase (Decrease) in Trade Creditors	(474,741)
0	(Increase) Decrease in Security Deposit	(1,038)
(260,071)	Increase (Decrease) in Accrued Expenses	125,933
37,171	Increase (Decrease) in Income in Advance	(52,418)
(32)	Increase (Decrease) in Other Liabilities	0
1,248,197	Cash Flows from Operations	736,778

NOTE 16 - KEY MANAGEMENT PERSONNEL:

The Company is run by the Board of Directors. All major business decisions are made by the Board. The day-to-day business of the Company is run by the employees of the Company. As all major business decisions are made by the Board no key management personnel disclosures are deemed appropriate.

NOTE 17 - CAPITAL MANAGEMENT:

Management controls the capital of the Company to ensure that adequate cash flows are generated to fund its operations and that returns from investments are maximised. Management ensures all the overall risk management strategy is in line with this objective. Management operates under policies approved by the Board of Directors. Informal risk management policies are discussed by the Board on a regular basis. These include credit risk and future cash flow requirements. The Company's capital consists of financial liabilities, supported by financial assets. Management effectively manages the Company's capital by assessing the Company's financial risks and responding to changes in these risks and in the market. These responses may include the consideration of debt levels. There have been no changes to the strategy adopted by management to control the capital of the entity since the previous year.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

NOTE 18 - ASSOCIATED ENTITIES:

There are two associated sports bodies (as recognised under Article 29 of the Constitution of the Company), managed and controlled by separate committees set up under the conditions inherent in those articles. The income and expenditure of the committees have not been consolidated in the books of account of the Company nor have they been part of the Company's audit process. These bodies hold in various bank accounts the following amounts as at 30 June 2025

Merimbula Dolphins Bowling Club	\$57,403,41
Merimbula-Imlay Indoor Carpet Bowls Club	\$2,263.39

NOTE 19 – SUBSEQUENT EVENT:

The Board is still seeking to sell 95/97 Main Street. At the time of this report, this process was still continuing through commercial realtor, Burgess Rawson.

NOTE 20 - COMPANY DETAILS:

The registered office of the Company is: Merimbula-Imlay Bowling Club Limited,
119 Main Street, Merimbula NSW 2548.

The principal place of business is: Merimbula-Imlay Bowling Club Limited,
119 Main Street, Merimbula NSW 2548.

Limited by guarantee unlisted.

NOTE 21 - DISPOSAL OF CLUB PROPERTY – CORE OR NON-CORE

Pursuant to Section 41J(2) of the Registered Clubs Act for the financial year ended 30th June 2025:

The following properties are core property of the Club:

- (i) The Club house, bowling greens and car park currently forming Lot 121 DP1250503 Parish of Pambula, County of Auckland, Shire of Bega.

The following are non-core properties:

- (i) The land being Lot 122, DP1250503 Parish of Pambula, County of Auckland, Shire of Bega.
- (ii) The vacant land situated at 95 Main Street, Merimbula, being Lot 1, DP521571 Parish of Pambula, County of Auckland, Shire of Bega.
- (iii) The vacant land situated at 97 Main Street, Merimbula, being Lot 2, DP521571 Parish of Pambula, County of Auckland, Shire of Bega.
- (iv) The vacant land situated between Bowlers Drive and Merimbula Creek, being Lot 231, DP1263284 Parish of Pambula, County of Auckland, Shire of Bega.
- (v) The property 2/2 Yarrawood Ave, Berrambool, being Lot 2 Plan SP 37531 Parish of Pambula, County of Auckland, Shire of Bega.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS *(continued)*

For the year ended 30th June 2025

NOTES TO MEMBERS

1. Section 41J(2) of the Registered Clubs Act requires the annual report to specify the core property and non-core property of the Club as at the end of the financial year to which the report relates.
2. Core property is any real property owned or occupied by the Club that comprises:
 - (a) the defined premises of the Club; or
 - (b) any facility provided by the Club for use of its members and their guests; or
 - (c) any other property declared by a resolution passed by a majority of the members present at a general meeting of Ordinary members of the Club to be core property of the Club.
3. Non-core property is any other property other than that referred to above as core property and any property which is declared by the members at a general meeting of ordinary members of the Club not to be core property.
4. The significance of the distinction between core property and non-core property is that the Club cannot dispose of any core property unless:
 - (a) the property has been valued by a registered valuer within the meaning of the *Valuers Act 2003*; and
 - (b) the disposal has been approved at a general meeting of the ordinary members of the Club at which the majority of the votes cast support the approval.
 - (c) any sale is by way of public auction or open tender conducted by any independent real estate agent or auctioneer.
5. These disposal provisions and what constitutes a disposal for the purpose of section 41J are to some extent modified by regulation made under the Registered Clubs Act and by section 41J itself. For example, the requirements in paragraph 4 above do not apply to:
Core property that is being leased or licensed for a period not exceeding 10 years on terms that have been the subject of a valuation by a registered valuer; Core property that is leased or licensed to a telecommunications provider for the purpose of a telecommunication tower

DECLARATION OF DIRECTORS

The Directors of the Company declare that:

1. The financial statements and notes for the year ended 30th June 2025, are in accordance with the *Corporations Act 2001* and:
 - (a) comply with Australian Accounting Standards - Simplified Disclosure Requirements applicable to the entity and
 - (b) give a true and fair view of the financial position of the Company as at 30 June, 2025, and its performance for the year ended on that date.
2. In the Directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

P.J. Moore

Chairman

2nd October 2025

2024/25 HIGHLIGHTS



2024/25 ClubGRANTS Recipients, BVSC & Clubs Representatives



2024 AGM

2024/25 HIGHLIGHTS



Development Site January 2025



Development Site August 2025

Merimbula-Imlay Bowling Club



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